JENNIFER S. FAN
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https://www.law.uw.edu/directory/faculty/fan-jennifer-s

ACADEMIC APPOINTMENTS

UNIVERSITY OF WASHINGTON SCHOOL OF LAW, Seattle, WA 2010-Present
D. Wayne and Anne Gittinger Professor of Law, 2022-Present
Associate Dean for Research & Faculty Development, 2022-Present
Associate Professor (tenured), 2021-Present
Assistant Professor, 2017-2021
Lecturer and Senior Lecturer in Law, 2010-2017

EDUCATION

UNIVERSITY OF PENNSYLVANIA CAREY LAW SCHOOL, J.D., received May 1998
Activities:
Associate Editor, *Comparative Labor Law Journal*
Research Assistant for Professor Jacques deLisle (emphasis on Asian law)

STANFORD UNIVERSITY, A.B., *with Distinction*, Political Science, received April 1995

RESEARCH INTERESTS

Securities law, corporate law, entrepreneurship, innovation, gender and BIPOC inequities, venture capital funding, and corporate governance

SCHOLARSHIP

Works-in-Progress

Corporations and Abortion Rights

BIPOC Entrepreneurship

Nontraditional Investors, 47 BYU L. REV. __ (forthcoming 2022).

Startup Biases, 56 UC DAVIS L. REV. __ (forthcoming 2023).

Woke Capital Revisited, 46 SEATTLE U. L. REV. __ (forthcoming 2023)
(invited symposium).

Publications

The Landscape of Startup Corporate Governance in the Founder-Friendly Era,
18 NYU J. L. & BUS. 317-389 (2022).
Featured in The FinReg Blog (Duke University School of Law)
Featured in the Business Scholarship Podcast

Woke Capital: *The Role of Corporations in Social Movements*, 9 HARV. BUS. L. REV. 441-494 (2019).
Featured in The Wire China

Employees as Regulators: *The New Private Ordering in High Technology Companies*, 2019 UTAH L. REV. 973-1026.

Innovating Inclusion: *The Impact of Women on Private Company Boards*, 46 FLA. ST. U. L. REV. 345-413 (2019).
Featured in the CLS Blue Sky Blog and Private Company Directors: The Magazine for Private Company Governance

Catching Disruption: *Regulating Corporate Venture Capital*, 2018 COLUM. BUS. L. REV. 341-425 (2018).

Regulating Unicorns: *Disclosure and the New Private Economy*, 57 B.C. L. REV. 583-642 (2016).
Selected for republication in SECURITIES LAW REVIEW (2017) (Donald C. Langevoort, ed.)
Featured in the CLS Blue Sky Blog and Regulatory Review

Institutionalizing the USPTO Law School Clinic Certification Program for Transactional Law Clinics, 19 LEWIS & CLARK L. REV. 327-59 (2015).

Coming of Age: *Innovation Districts and the Role of Law Schools*, 22 CLINICAL L. REV. 91-112 (2015).

The Dilemma of Intellectual Property Piracy in China, 4 UCLA J. INT'L L. & FOR. AFF. 207-36 (1999).

From Office Ladies to Women Warriors?: *The Effect of the EEOL on Japanese Women*, 10 UCLA WOMEN'S L.J. 103-40 (1999).

COURSES TAUGHT & INTERESTS

Business Organizations, Contracts, Corporate Finance, Corporate Governance, Entrepreneurship, Securities Regulation, Venture Capital Deals, and Experiential Teaching

AWARDS & NOMINATIONS

Awards: Opportunities in Leadership Program (2022-Present); Philip A. Trautman Professor of the Year Award (2019); UW Leadership Excellence Cohort (2017-2019)

Nominations: APEX Award (2021); Stanford Public Service Award (2021); SBA Council on Underserved Communities (2021); William Pincus Award (2020);

Deborah L. Rhode Award (2018 and 2020); UW Distinguished Teaching Award (2015); David B. Thorud Leadership Award (2015)

GRANTS & CONTRACTS

Contract with Seattle Office of Economic Development to build out Tier 1 services for entrepreneurs (May 2022-December 2023)

Co-Primary Investigator for economic recovery grant from the UW Population Health Initiative titled, "Helping Minority-Owned Small Businesses Survive and Thrive Post-COVID-19" (July 2020-November 2020)

Primary Investigator for a multi-year grant from the United States Patent & Trademark Office for the launch and expansion of the Washington Pro Bono Patent Network to help low-income inventors (2017-Present)

Service Contract with Life Science Washington to help build out the life sciences innovation ecosystem (2017)

Primary Investigator for a multi-year grant from the Howard B. Jones Foundation to help build out the innovation ecosystem in the Pacific Northwest (2011-2014)

SELECTED CONFERENCES & PRESENTATIONS

Nontraditional Investors
National Business Law Scholars Conference, June 2022

Woke Capital Revisited
Berle XIII – Inclusive Corporate Leadership Conference, May 2022

Startup Biases
Tulane Corporate and Securities Law Roundtable, March 2022
UC Hastings College of Law, October 2022
Loyola Law School, Los Angeles, November 2022

The Landscape of Startup Corporate Governance in the Founder-Friendly Era
Faculty Colloquium, The George Washington University Law School, November 2021
National Business Law Scholars Conference, University of Tennessee College of Law, June 2021
Law & Society Annual Meeting, May 2021
AALS Clinical Conference, April 2021
Law & Society Conference, May 2020
Tulane Corporate and Securities Law Roundtable, March 2020

BIPOC Entrepreneurship
Rocky Mountain Junior Scholar's Conference, S.J. Quinney College of Law, University of Utah, November 2020

Woke Capital: *The Role of Corporations in Social Movements*
Junior Business Law Colloquium, University of Colorado Law School, July 2018

Employees as Regulators: *The New Private Ordering in High Technology Companies*
Junior Business Law Colloquium, University of Colorado Law School, July 2019

Innovating Inclusion: *The Impact of Women on Private Company Boards*
Tennessee Law Review Symposium, The University of Tennessee Knoxville College of Law, April 2019

Catching Disruption: *Regulating Corporate Venture Capital*
Business Law in the Global Gig Economy: Legal Theory, Doctrine, and Innovations in the Context of Startups, Scaleups, and Unicorns, AALS Conference, January 2017
Faculty Colloquium, University of Washington School of Law, November 2016
Legal Scholar's Roundtable, Korea Legislation Research Institute, September 2016

Regulating Unicorns: *Disclosure and the New Private Economy*
Law & Entrepreneurship Association Retreat, University of San Diego School of Law, January 2016

Institutionalizing the USPTO Law School Clinic Certification Program for Transactional Law Clinics
Lewis & Clark School of Law 19th Annual Business Law Fall Forum, October 2014
New York University Law School, September 2014

The Dilemma of Intellectual Property Piracy in China
George Washington University, Spring 1998

Invited Speaker/Panelist/Discussant

Overview of USPTO Pro Bono Program, Ethical Duties and Promoting Inventor Diversity for Patent Practitioners, Washington State Patent Lawyers Association, Microsoft, January 2023

Top Legal Mistakes That Startups Make and How to Avoid Them, CoMotion, University of Washington, November 2022

The Great Corporate Awokening: *Confronting Litigation Risk and Political Fallout for Exercising Social Leadership*, Plenary Panel, National Asian Pacific American Bar Association Convention, November 2022

UW Converge Special Session: *Innovation for Impact*, UW Converge, University of Washington, October 2022

Amplifying the Washington Pro Bono Patent Network Through Legal Consults, USPTO Patent Pro Bono Quarterly Meeting, September 2022

Deciding to Enter Administration, Second Annual Workshop for AAPI and MENA Women in the Legal Academy, UC Davis School of Law, September 2022

Innovating Inclusion, Independent Director Initiative, UC Berkeley School of Law, August 2022

The JOBS Act at 10: *The Transformation of Capital Raising and the Reach of Public Company Regulation*, Plenary Panel, National Business Law Scholars Conference, University of Oklahoma College of Law, June 2022

Introduction to Venture Capital, UCLA School of Law, April 2022

Corporate and IP Issues, Institute of Translational Health Sciences and Washington Research Foundation Fellows Program, Buerk Center for Entrepreneurship, University of Washington Foster School of Business, July 2021

The Corporation's Role in Social Movements, The Journal of Corporation Law and the Iowa Black Law Student Association, April 2021

Identifying Social Needs and Creating Companies, William and Mary Business Law Review Symposium: Social Entrepreneurship and the Law, March 2021

Corporate Social Responsibility and Employment Law, 2021 University of Richmond Law Review Symposium: Corporate and Securities Law in the Time of Coronavirus, University of Richmond School of Law, March 2021

Legal Issues and Intellectual Property, The Washington Entrepreneurial Research, Evaluation, and Commercialization Hub (WE-REACH) Biomedical Innovation Bootcamp and CoMotion I-Corps Program, February 2021

Section on Economic Globalization and Governance: COVID-19 and Corporate Governance, AALS Annual Meeting, January 2021

Interuniversity Dialogue on Establishing Pathways to Integrate Clinical Education and Experiential Learning Into the Law School Curriculum, Instituto Tecnológico y de Estudios Superiores de Monterrey, Arizona State University Sandra Day O'Connor College of Law, December 2020

Common Legal Questions for Entrepreneurs, Innovation Lab, Bellevue Community College, November 2020

Entrepreneurial Help, On Board Othello Coalition, October 2020

Interuniversity Dialogue on Establishing Pathways to Integrate Clinical Education and Experiential Learning Into the Law School Curriculum, Instituto Tecnológico y de Estudios Superiores de Monterrey, Arizona State University Sandra Day O'Connor College of Law, September 2020

Legal Issues and Intellectual Property, The Washington Entrepreneurial Research, Evaluation, and Commercialization Hub (WE-REACH) Biomedical Innovation Bootcamp, July 2020

U.S. Experts: Models of Legal Clinics for Technology & Business, Instituto Tecnológico y de Estudios Superiores de Monterrey, Arizona State University Sandra Day O'Connor College of Law, July 2020

Teaching in an IP Clinic During a Pandemic, 2020 IP Clinicians' Workshop, Center for IP Research, Indiana University Maurer School of Law and University of Notre Dame Law School, July 2020

Legal Issues and Intellectual Property, The Washington Entrepreneurial Research, Evaluation, and Commercialization Hub (WE-REACH) Biomedical Innovation Bootcamp, February 2020

An Overview of Venture Capital and the Innovation Ecosystem, Global Innovation Exchange, November 2019

Keynote, *High Tech Companies, Their Innovations, & the Law*, Center for Intellectual Property Law and Innovation Distinguished Lecture Series, Indiana University Robert H. McKinney School of Law, September 2019

Communication Competency in Transactional Lawyering, 18th Annual Transactional Clinical Conference, University of California, Berkeley, May 2019

Unlocking UW Resources for the Startup Community, Startup Week Seattle, October 2018

Washington Pro Bono Patent Network, Startup Week Seattle, October 2018

Law and Community: Helping to Create Legal Resources, U.S. State Department International Visitors Leadership Program (visiting Chinese judicial delegation), June 2018

The Art of Counseling Entrepreneurs, 17th Annual Transactional Clinical Conference, April 2018

Transactional Law and Skills: Access to Justice and Transactional Law, AALS Annual Meeting, January 2018

Unlocking UW Resources, Seattle Startup Week, CoMotion, University of Washington, October 2017

Corporate Venture Capital's Impact on Innovation, Center for Advanced Study & Research on Innovation Policy, University of Washington School of Law, July 2017

Growing Business and Legal Challenges of the Sharing Economy, Center for Advanced Study & Research on Innovation Policy, University of Washington School of Law, July 2017

Innovative Deals and Licensing Issues, The Art and Science of the IP Deal, University of Washington School of Law, April 2017

The State of IP Deals 2016-2017, The Art and Science of the IP Deal, University of Washington School of Law, April 2017

Why [Transactional] Law Matters, AALS Annual Meeting, January 2017

Unlocking UW: UW Resources to Support Inclusive Innovation, Seattle Startup Week, CoMotion, University of Washington, November 2016

The Intersection of Entrepreneurial Law, Intellectual Property, and Innovation in the United States, U.S. State Department International Visitors Leadership Program (visiting Chinese judicial delegation), August 2016

Innovation and the Law, Center for Advanced Study & Research on Innovation Policy, IP Management Track, University of Washington School of Law, July 2016

Responding to Challenges of Representing Transactional Clients in Different Settings, 15th Annual Transactional Clinical Conference, University of Baltimore School of Law, April 2016

What We Wish We Knew Then, 15th Annual Transactional Clinical Conference, University of Baltimore School of Law, April 2016

An Overview of U.S. Entrepreneurial Law, Young Leaders of the Americas Initiative, March 2016

IP Issues for Startups, CoMotion Incubator, University of Washington, March 2016

Innovation Imperative, Startup Week at UW, October 2015

Entrepreneurship and Business Start-Ups—What You Need to Know, Alaska CLE Series, September 2015

The Role of IP in the Innovation Ecosystem, Center for Advanced Study & Research on Intellectual Property, IP Management Track, University of Washington School of Law, July 2015

Creatively Embracing Change by Using an Eco-System Model, 38th Annual Conference on Clinical Education, May 2015

Nuts and Bolts Teaching Plenary, 14th Annual Transactional Clinical Conference, Ewing Marion Kauffman Foundation, April 2015

Innovation and Entrepreneurship, Tsinghua University, University of Washington, September 2014

IP Entrepreneurship, Center for Advanced Study & Research on Intellectual Property, IP Management Track, University of Washington School of Law, July 2014

The Role of Your Law School and Other Graduate Schools in Your Entrepreneurial Ecosystem: Tapping the Free Legal Advice Right Next Door, Association of University Technology Managers Annual Meeting, February 2014

IP Entrepreneurship, Center for Advanced Study & Research on Intellectual Property, University of Washington School of Law, July 2013

Serving the Startup Ecosystem's High-Growth and University IP Business, 12th Annual Transactional Clinical Conference, University of Texas at Austin School of Law, April 2013

Law and Entrepreneurship, University of Washington School of Law – Korea University Summer Program, July 2011

English-Only Rules in the Workplace, University of Michigan Law School, Spring 1998

SELECTED MEDIA

Quoted in "Who Gets to Invent?," *Seattle Met* (August 23, 2022).

Quoted in "Clay Siegall built Seattle biotech firm Seagen into a $1.6B giant. Then the cops came calling," *The Seattle Times* (July 31, 2022).

Cited in "Opinion: The SEC Is Sounding Very European About Regulating Unicorns, Private Companies," *Bloomberg* (January 17, 2022).

Cited in "Going Dark: The Growth of Private Markets and the Impact on Investors and the Economy," *U.S. Securities and Exchange Commission* (October 12, 2021).

"Diversifying startups and VC power corridors," *TechCrunch* (August 29, 2021).

Interviewed and quoted in "From 'freaking pissed' to 'big things': How a women-owned gym survived the pandemic," KUOW/NPR (July 12, 2021).

Quoted in "Diankha Linear says she arrived at Convoy 4 years ago to be 'a leader, not a lawyer'" *Puget Sound Business Journal* (May 21, 2021).

Quoted in "Professor-led initiative to support minority-owned businesses," *The Daily of the University of Washington* (May 5, 2021).

Quoted in "33 PPP loans, one company: How a WA drive-thru coffee chain got millions in COVID-19 funds" KIRO-7 (May 4, 2021)

Quoted in "Helping minority-owned small businesses survive and thrive post-COVID-19" University of Washington Population Health (April 13, 2021).

Quoted in "Helping BIPOC, LGBTQ+ and women-owned businesses survive and thrive" University of Washington News (March 19, 2021).

Profile feature in "Law School alumni in academia bring passion and eclectic expertise to teaching and scholarship" University of Pennsylvania Carey Law School (September 16, 2020).

Quoted in "The NBA's Jam," *The Wire (China)* (July 26, 2020).

Quoted in "Eighteen UW projects awarded COVID-19 economic recovery grants" *The Daily of the University of Washington* (July 7, 2020).

SERVICE

Advisory Committee on Sexual Harassment Prevention for the National Academies of Sciences, Engineering & Medicine, 2019-2021
Clinical Legal Education Association Best Practices in Pedagogy Committee, 2019-2021
Curriculum Committee, 2014-2016
Director, Entrepreneurial Law Clinic, 2012-Present
Diversity, Equity, and Inclusion Committee, 2017-2018
Diversity, Equity and Inclusion Working Group, 2022-Present
Executive Committee of the AALS Section on Business Associations, 2023-Present
Executive Committee of the Clinical Law Program, 2014-2021
Executive Council to the Dean, 2020-2021
Faculty Advisor, Law, Business, & Entrepreneurship Track, 2018-Present
Gates Public Service Law Scholarship Screening Committee, 2019-2020
Gates Public Service Law Scholarship Selection Committee, 2017-2018
Faculty Colloquium Committee (formerly Intellectual Life Committee), 2016-2017, 2018-2021, 2022-Present
Innovation Committee, 2015-2016

Instructional Technologies Working Group, 2022-Present
Perspectives Working Group, 2022-Present
Student Learning Assessment Committee, 2017-2018

PROFESSIONAL EXPERIENCE

WILSON SONSINI GOODRICH & ROSATI, P.C., Seattle, WA 2008-2009
Palo Alto, CA 2004-2006
Associate, Corporate & Securities

STANFORD LAW SCHOOL, Stanford, CA 2006-2007
Director, Pro Bono Program

ASIAN PACIFIC FUND, San Francisco, CA 2003-2004
Vice President and Director of Legal Affairs

STANFORD UNIVERSITY, Stanford, CA 2001-2003
Associate Director, Office of Development

COOLEY GODWARD LLP, Palo Alto, CA 1999-2001
Associate, Business Group

BROBECK, PHLEGER & HARRISON LLP, New York, NY 1998-1999
Corporate Associate, Business and Technology Group

BAR ADMISSIONS

California (inactive), New York, and Washington

LANGUAGES

Proficient in Japanese and Mandarin. Conversational in Taiwanese.