

DWIGHT J. DRAKE

Personal Resume

Personal Information:

Age - 61

Family - Married 42 years, four children, five grandchildren

Personal Interests - Golf, Boating, Skiing, Stock Markets, Reading, Writing

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Professional Employment:

Ernst & Ernst (National CPA Firm) - 1969-1970. General audit and tax.

Graham & Dunn (Seattle Law Firm) - 1973-76, 79-81. Associate & Partner. Practice concentration was business and estate planning.

Brigham Young University (J. Reuben Clark Law School) - 1976-79. Assistant and Associate Professor of Law. Taught courses in Individual Income Tax, Business Planning and Organizations, Estate Planning, Tax Policy, Business Reorganizations, Corporate and Partnership Taxation, and Advising Closely-Held Businesses.

Martineau & Maak (Salt Lake Law Firm) - 1977-79. Part-time business planning and tax counseling practice while teaching law in Utah.

KMS Financial Services, Inc. – 1981-82. Interim President of Seattle-based investment brokerage firm.

Drake & Whitely (Seattle Law Firm) - 1982-86. Founder, President and Managing Partner. Boutique eight-lawyer firm that specialized in offering business and estate planning services to business owners, executives and professionals.

Foster Pepper & Shefelman (Northwest Regional Law Firm) - 1986-2001. Managing Partner of Bellevue Office and member of Executive Committee. Drake & Whitely merged with firm in 1986. Elected of counsel status in 1993.

Planning Focus, Inc. (Small Publishing Company) - 1986-94. Founder and President. Publisher of *PlainTalk Planning*, *The Advisor- Sound Ideas for Business*, and *Fresh Advice - Planning Ideas for Physicians*.

Tonkin, Inc. (Trademark and Brand Promotion Company) - 1993-1999. Chairman, Chief Executive Officer and largest stockholder. Grew company from \$13 million in revenues and 67 employees to nearly \$70 million in revenues and over 350 employees. Sold to public company.

Cyrk, Inc. 1999-2001. Consultant and advisor

University of Washington School of Law. 2004 to present. Associate Professor of Law. Taught courses in Corporate Taxation, Partnership Taxation, Business Planning, Estate and Gift Taxation, Antitrust, and Corporations.

Education:

Brigham Young University - B.S. Accounting (1970)

Valedictorian of College of Business

Magna Cum Laude

University of Washington School of Law - J.D. (1973)

Order of the Coif

Editor-in-Chief, *Washington Law Review* (Volume 48)

Nelson T. Hartston Scholarship Recipient

Professional Publishing Experience:

Editor-in-Chief, Volume 48 of the *Washington Law Review* (1972-73)

Drake, *Distributions in Kind and the Dividends Paid Deduction - Conflict in the Circuits*, 1977 B.Y.U. L.Rev. 45. See *Fulman v. U.S.*, 434 U.S. 528 (1978), where article is generally cited in majority opinion and specifically discussed in Justice Powell's dissent.

PlainTalk Planning (1986-94). This publication consisted of one hundred eight monthly training programs, published and distributed over an eight-year period. It was designed for attorneys, CPAs and other planning professionals. I authored fifty-eight programs and was the final editor of the remaining programs. This service was distributed nationwide and sponsored by a number of professional associations.

The Advisor - Sound Ideas for Business (1988-89). This publication consisted of twelve presentations, in audiocassette and print formats, that discussed thirty-six specific planning strategies for private business owners. The service was prepared for, and distributed to, clients of a major national bank.

Fresh Advice - Planning Ideas for Physicians (1989-90). This publication consisted of twelve physician-specific planning presentations, in audiocassette and print outline format. It was sponsored by the American Medical Association.

Numerous written papers and detailed outlines (in excess of 75) prepared for speeches given at planning and tax conferences throughout the country (1983-99).

Gutless Neglect: America's Biggest Money Crisis (2003), a short book that describes for lay audiences the crisis of Social Security and the need for reform. Also, there is an abridged audio CD presentation.

Transitioning the Family Business, Washington Law Review Vol. 83, p. 123-218 (2008)

Business Planning: Closely Held Enterprises, 2nd Edition (Thomson/West 2008). This is a 789-page treatise with case studies. It is supported by a teacher's manual and a 500 slide PowerPoint library. It has been adopted by over 40 law schools since its introduction. The third edition to this book is now in production.

Executive Legal Training. This is a 500-page manuscript that I have used to teach legal training concepts to executives in the University of Washington Executive MBA program. It consists of 30 executive case studies and 15 executive legal planning memos.

Other Relevant Experiences/Publications/Awards

Presently teach an executive legal training course in the University of Washington's Executive MBA Program.

While practicing, taught a business planning course at the University of Washington School of Law and business associations courses at the University of Puget Sound.

Selected BYU Law Professor of the Year - 1978

Served as the Chairman of the Board of Rainier Realty Investors, a national bank-sponsored, publicly traded real estate investment trust. Served on various other corporate boards and as an advisory to various boards.

Martindale-Hubbell "AV" Rating.

Listed in Naifeh and Smith's *The Best Lawyers in America* for as long as I can remember the service being published.

Recipient of Washington CPA certificate, Washington CPA Award for second highest score on CPA exam (1970), and Utah Gold Key Award (For outstanding university and state accounting graduate)

References – Upon Request.

