

JUDGE: _____ ROOM: _____ TEAM: _____ v. TEAM: _____

**UNIVERSITY OF WASHINGTON SCHOOL OF LAW
MOOT COURT HONOR BOARD
CONTRACT DRAFTING & NEGOTIATION COMPETITION BALLOT**

Scores and critiques should not be based on the legal merits of either side's arguments. Rather, the team that demonstrates superior oral advocacy skills and vigorously represents the interests of its client should receive the greater overall number of points.

Please award each team member 1 (lowest) to 5 (highest) points for each of the five criteria below. Individual scores should be recorded in the boxes corresponding to each criterion under the competitors' names. **Please score using whole numbers. A team's aggregate score shall not exceed 50 points or fall below zero points.** Awarding 5 points in a category indicates an exceptional performance. An award of 1 point should be reserved for an unusually poor performance.

A member of the competition committee will collect this ballot at the conclusion of this round. After the collection of ballots, you are encouraged to provide competitors with constructive, skills-building, oral feedback.

On behalf of the Moot Court Honor Board and the competitors, thank you for judging.

TEAM:			TEAM:	
Name:	Name:		Name:	Name:
		Negotiation Planning & Effective Communication <i>Judging from the competitor's performance and apparent strategy, how well prepared did the competitor appear to be? How effectively did the competitor communicate his or her client's interests during the negotiation session?</i>		
		Generating Creative Options & Flexibility in Adapting Strategy or Deviating from Plans <i>To what extent did the competitor generate creative solutions to resolve the dispute? How flexible did the competitor appear to be in adapting his or her strategy to the developing negotiation, i.e. new information or unforeseen moves by the other side?</i>		
		Outcome of the Session & Advancing Client's Goals <i>To what extent did the outcome advance the client's goals, regardless of whether an agreement was reached?</i>		
		Teamwork <i>How effectively did each negotiator work as a team, sharing responsibility and providing mutual support?</i>		
		Relationship between the Negotiating Teams <i>How did the team manage its relationship with the other team to protect its client's best interests and move the negotiation forward, including being able to gather information from the other side?</i>		
		COMPETITOR TOTAL SCORE		